

Taking Supervision Out of this World

Inspire The Leader Within

“Authentic leaders are dedicated to developing themselves because they know that being a leader takes a lifetime of personal growth.” ~ Bill George

Presentation for:



**Minnesota
Supervisors
Conference**

September 12, 2016

Presented by:

Scott Nelson
Certified Effectiveness Coach



CLARITY CENTRAL®

About Your Presenter

Scott Nelson is a certified effectiveness coach. He is a leadership coach and corporate trainer for Clarity Central based in Minneapolis, MN. Scott graduated with a B.B.A. degree from University of Wisconsin-Eau Claire and has done post-graduate work in ontology.

In 1988, Scott began working as a sales manager in the beauty & cosmetic industry while also starting a career as an inspirational speaker on the topic of positive communication.

In 1993, Scott began working at Mayo Clinic as a conflict resolution mediator for patients and physicians. In 2002, he became a stay-at-home dad and was active volunteering in their school activities and coaching youth sports. He is also a volunteer firefighter.

Scott's leadership coaching career began in 2005 when he graduated from the Ideal Coaching Academy where he then began coaching and training future certified effectiveness coaches. His emotional intelligence, authentic feedback and ability to teach personal awareness have been at the core of his success.

Scott's coaching and training experience spans internationally and involves several industries as well as many different organizational and personality types. He has worked with people of incredibly varied backgrounds, from Maasai tribes in Tanzania, to executive leaders in corporate America, to teachers in local high schools.



Scott P. Nelson
Certified Effectiveness Coach
Senior Partner | Clarity Central
763-350-3886
scott@claritycentral.net
www.claritycentral.net

“Practice when it’s not needed, so that you’re practiced when it’s needed.”

~ Scott Nelson



Leading – sharing vision

“Leadership is the capacity to translate vision into reality.” ~ Warren Bennis

- **Persuade** – create believability

*“People are persuaded more by the depth of your passion than the height of your logic.”
~ David Peoples*

- **Motivate** – create enthusiasm

*“Don’t ask yourself what the world needs; ask yourself what makes you come alive, and then go do it. Because what the world needs are people who have come alive.”
~ Howard Thurman*

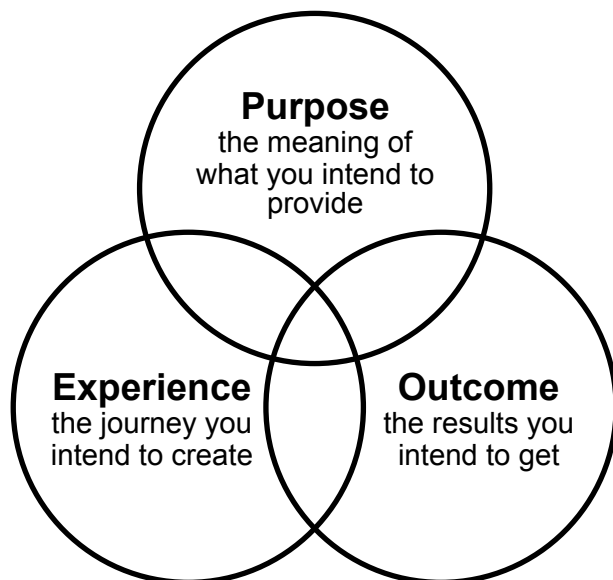
- **Collaborate** – create participation

*“Never doubt that a small group of thoughtful, committed people can change the world; indeed, it’s the only thing that ever has.”
~ Margaret Mead*

Managing – coordinating efforts

“The nice thing about teamwork is that you always have others on your side”

~ Margaret Carty



Coaching – empowering others

“The role of a leader is not to get others to follow them, it’s to empower others to lead.” ~ Bill George

Curiosity – ask good questions

- Explore what’s behind the words
- Be inquisitive (ask; don’t tell)
- Be patient

Listening – be an interactive listener

- Suspend your opinions and your solutions
- Listen for the meaning behind the words
- Focus on understanding their perspective . . . and clarify it

“Seek first to understand . . .” ~ Stephen Covey

Accountability – make agreements

- Identify an action plan
- Follow-up
- Check in

